

# OMAR KLOUB

## BUSINESS SOLUTIONS CONSULTANT

### OBJECTIVE

Experienced Microsoft Dynamics specialist with over 20 years of hands-on work delivering GP and 365 Business Central implementations across the UK and Middle East. Focused on optimizing business processes, conducting gap analysis, and providing practical client training to support successful ERP adoption. Seeking a senior ERP consultant role where I can apply my solution architecture expertise and cross-functional collaboration skills to drive efficient, scalable growth for forward-thinking organizations

### EXPERIENCE

Dynamics Consultants – Southampton, UK (Remote)  
Aug 2019 – Present – Business Solutions Consultant

- Microsoft Dynamics 365 Business Central implementations, leading end-to-end deployment cycles from discovery and design through configuration, testing, and post go live support to ensure sustainable adoption.
- Conducted in depth business process analysis and gap assessments across finance, operations, and supply chain, translating findings into tailored solution designs, detailed specification documents, and structured Requests for Change that aligned with each client's strategic objectives.
- Delivered targeted client training, comprehensive project documentation, and formal testing and delivery activities (including UAT support and issue resolution), enabling stakeholders to confidently operate the system and supporting smooth, on time go lives with minimal disruption.

Dynamics Innovations – Amman, Jordan  
Apr 2008 – Jun 2019 (11+ years) – Solution Architect

- Spearheaded end-to-end Microsoft Dynamics GP implementations, from initial discovery and solution design through configuration, testing, and go-live, ensuring each deployment was tailored to client operational and regulatory requirements.
- Performed detailed business process analysis and system configuration, managed data migration activities (including



### MS Certificate

### CONTACT

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[WEBSITE](#)

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[About Me](#)

My journey in business solutions began in 2004, driven by a strong interest in how technology can transform the way organizations operate. As a Business Solutions Consultant specializing in Microsoft Dynamics 365 Business Central, I help companies streamline operations, improve efficiency, and align systems with their strategic goals. With a solid background in business process analysis, system integration, and digital transformation, I bridge the gap between technical capability and real-world business needs. Over the years, I have led complex ERP implementations to ensure every solution is scalable, user-focused, and delivers measurable value.

### Education

Jami'at Al Al-Bayt – Bcs Computer Science 1997–2002  
Jordan

data mapping, cleansing, and validation), and coordinated cutover plans to deliver smooth transitions from legacy systems.

- Delivered comprehensive end-user and key-user training sessions, produced detailed project and technical documentation, and supported pre-sales activities with demos, scope definition, and effort estimates to help secure new engagements.
- Collaborated closely with cross-functional teams—consultants, developers, finance, and operations stakeholders—to troubleshoot complex issues, optimize performance, and establish robust support processes that ensured long-term system stability and user satisfaction as Team Lead.

Exhortech Business Solutions – Amman, Jordan  
May 2004 – Mar 2008 (3+ years) – Senior Dynamics GP Consultant

- Supported end-to-end Microsoft Dynamics GP implementations, from initial scoping and requirements gathering through configuration, testing, and rollout, ensuring solutions were aligned with client objectives.
- Analyzed business processes across finance and operations, recommended practical optimizations, and produced clear functional documentation to support design and future enhancements.
- Delivered user training sessions and participated in pre sales demonstrations to showcase ERP value and capabilities, while assisting with project planning, tracking, and stakeholder communication to help ensure on time delivery and strong client satisfaction.

#### Skills

- Problem-solving.
- Communication and training (translating tech to business needs).
- Continuous learning.

#### Others

- Arabic & English
- Have a driving License.